



**Topic:** Intellectual Property

Achievement: Resilience through Intellectual Property

Sector: Music Audiovisual -Film, TV & Radio

# Transparent by Design: Turning Creativity into an IP Asset

In a market dominated by disposable electronics, Swedish design brand Transparent set out to prove that design technology can be timeless. Founded by three passionate entrepreneurs; Martin Willers, Per Brickstad, and Magnus Wiberg, the company turns circular and original designs into lasting value, and shows how a clear IP strategy can transform minimalist aesthetics into a globally acclaimed award-winning brand.







## Challenge

Balancing global ambitions with limited resources: Transparent needed to protect its brand and original design while maintaining a lean, circular business model in a market saturated with imitation and rapid obsolescence.

### Solution

By integrating IP into its strategy from the start, Transparent protected its brand and design assets through trademark and design rights in target markets. A multi-layered IP approach and clear collaboration contracts became central to its growth.

## **Impact**

Transparent's strong IP approach enabled international recognition, including the EUIPO DesignEuropa Award, increased market credibility, and cross-industrial partnerships. Their products now represent both sustainability and originality, backed by legal and commercial strength.

#### Milestones & Learnings

**Founded by** Martin Willers, Per Brickstad, and Magnus Wiberg on a vision of circular, timeless design.

**Early viral success** turned into a sustainable brand supported by robust IP protection. **Strategic use of IP** protection systems secured cost-effective, global protection.

**Cross-industry collaborations** structured with clear IP governance.

Recognition by EUIPO DesignEuropa Award validated their design and IP philosophy. For design-led start-ups, intellectual property is not just protection. It is a framework for growth, turning creativity into a lasting, credible legacy.

**Key Takeaways** 

- Intellectual property (IP) protection can turn original designs into a defensible business asset and a key growth enabler.
- Design and trademark rights are ways of gaining recognition and commercial success while protecting your assets from infringers against copying.
- A sound and strategic IP approach supports global-minded SMEs without overstretching resources.
- Clarity in IP agreements builds trust in partnerships, allowing creativity to thrive across industries.

Learn more about Transparent on the <u>official</u> <u>website</u>.





